# MCM DAV College for Women, Sector – 36A, Chandigarh Monthly Teaching Plans Session (2019 - 2020)

#### Name of the Teacher: Dr. Arshdeep Kaur Department: Commerce Class: M.Com- I Semester: 1 Subject: Organization Theory and Behavior

S.No.		ate nthly)	Topics to be Covered	Academic Activity Undertaken*
	From	То	1	0
1	25-7-2019	31-7-2019	Organizational Theories and Behaviour: Classical, Neo -classical and Contemporary. Authority, Power, status, formal and informal structure. Flat and Tall structures. Bureaucratization of organizations.	Lecture method, Discussion method, PPT and Case Study method
2	1-8-2019	31-8-2019	Organizational Behaviour- concepts, determinants, models, challenges and opportunities of OB. Transaction cost and organizational behaviours. Contributing disciplines to the OB. Individual Behaviour: Foundations of individual behaviour, values, attitudes, personality and emotions. Theory X and Theory Y, Chris Argyris behaviour patterns, Perceptual process.	Lecture method, Discussion method, PPT and Case Study method
3	2-9-2019	30-9-2019	Group Decision making and Communication: Concept and nature of decision making Process, Individual versus group decision making, Nominal group technique and Delphi technique, models of communication, communication	Lecture method, Discussion method, PPT and Case Study method

			effectiveness in organizations. Feedback, TA, Johari Window. Motivation: Need hierarchy, Maslow's Need Hierarchy, Two factor theory, Contemporary theories of motivation (ERG, Cognitive evaluation, goal setting, and equity) expectancy model. Behaviour modification, Motivation and organizational Effectiveness.	
4	1-10-2019	31-10-2019	Leadership, Power and Conflict: Concept and theories, Behavioral approach, Situational approach, Leadership effectiveness, Contemporary issues in leadership. Power and conflict. Bases of Power, power tactics, sources of conflict patterns, levels And conflict resolution strategies. Transactional Analysis (TA) - Work Stress.	Lecture method, Discussion method, PPT and Case Study method
5	1-11-2019	30-11-2019	Organizational Culture, Organizational Development and Stress Management: Concept and determinants of organizational culture, Organizational culture, Organizational Development: Concept and intervention techniques. Individual and organizational factors to stress, Consequences of stress on individual and organization, management of stress.	Lecture method, Discussion method, PPT and Case Study method

## Name of the Teachers: Ms. Shelly Nanda Department: Commerce Class M.Com-I Semester: 1 Subject-: Marketing Management

S.No.	. Date		Topics to be Covered	Academic
	(Monthly)			Activity
	From	То		<b>Undertaken*</b>
	25 <sup>th</sup> July	31 <sup>st</sup> July	Forecasting Market Demand Product	Lecture, PPT,
			management: Product - Meaning and	E Books
			Classifications, New Product Development.	
			Managing	
			Product Life Cycles, Brand Strategies and	
			Management.	
	1 <sup>st</sup> August	31 <sup>st</sup>	Introduction to Marketing Management;	Lecture, PPT,
		August	Marketing - Meaning and approaches, Role	Group Discussion,
			of Marketing in	Case Studies
			Organizations, 4Ps & beyond, Marketing	
			Challenges, Marketing Process and	
			Marketing Planning,	
			Marketing information system.	
	1st	30 <sup>th</sup>	Analyzing Market Opportunities ;	Lecture, PPT,
	September	September	Analyzing the Marketing Environment-	Group Discussion,
			Economic, Demographic, Social,	Case Studies
			Cultural, Technical, Political & Legal	
			Buying Behavior- Consumer, Business &	
			Industrial Measuring	
	1 <sup>st</sup> October	31 <sup>st</sup>	Managing Service - Idea, Institution,	Lecture PPT,
		October	Person, Place and Event. Pricing,	Group Discussion,
			Distribution and Promotion Pricing-	
			Influencing factors, Approaches, Strategies	
	4.54	acth	and Programmes.	
	1 <sup>st</sup>	30 <sup>th</sup>	Channels of Distribution and Logistics.	Lecture, PPT,
	November	November	Promotion Strategies - Advertising, Sales	Problem Solving
			Promotion & Public Relations. Revisions	
			and problems	

## Name of the Teacher/s: Dr. Mamta Ratti

**Department:** Commerce

Class: M.Com- I Semester: 1

## Subject: Modern Accounting & Reporting Practices

S.No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*	
	From	То			
1.	July 2019	31 <sup>st</sup> July 2019	Unit I The Regulatory and	Lecture Method, Group	
			Financial Reporting Framework	Discussion, Online Sources	
2.	1st August	31st August	Unit I Elements of financial	Lecture Method, Group	
	2019	2019	statements	Discussion, Online Sources	
3.	1st September	31st September	Unit II Elements of financial	Lecture Method, Group	
	2019	2019	statements as per	Discussion, Online Sources	
			International Financial		
			Reporting Standards		
4.	1st October	31st October	Unit III Presentation and	Lecture Method, Group	
	2019	2019	additional disclosures as per	Discussion, Online Sources,	
			International Financial	Mid Semester Tests	
			Reporting Standards		
5.	1st November	31st November	Unit IV Presentation and	Lecture Method, Group	
	2019	2019	additional disclosures as per	Discussion, Online Sources	
			International Financial		
			Reporting Standards		
6.	1st December	31st December	Semester End Examinations	Personal attention given to	
	2019	2019		the students who faces	
				problems during exam	
				preparations	

### Name of the Teacher: Ms. Raman Ghuman Department: Commerce Class: M.Com- I Semester: 1 Subject: Management Information System

S.No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*
	From	То		
1	1-8-2019	31-8-2019	MIS Definition -	Lecture method,
			Characteristics - Evolution	Discussion method
			of MIS: Concepts;	
			framework for	
			understanding and	
			designing MIS in an	
			organization; MIS and	
			other related disciplines:	

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			MIS and Management	
			Accounting,	
			MIS and Computer	
			Science, MIS and OR,	
			MIS and Organizational	
			Behavior, MIS and	
			Management. Concept of	
			information : definition,	
			features, types, process of	
			generation and	
			communication; quality of	
			information; information	
			overload; techniques for	
			managing overload;	
			summarizing; filtering; inferences and message	
			routing. System concepts :	
			definition, types and	
			characteristics of system-	
			control in systems:	
			feedback: positive and	
			negative; negative	
			feedback control system,	
			input, process and output	
			control; law of requisite	
			variety.	
2	2-9-2019	30-9-2019	Information systems:	Lecture method,
			Transaction Processing	Discussion method
			Systems, Office	
			Automation Systems,	
			Information Reporting	
			Systems, Decision Support	
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			Systems, Executive	
			Support Systems, Expert	
			systems Enterprise	
			Resource Planning	
			Systems – Features-ERP	
			Modules - implementation	
			of ERP.	
3	1-10-2019	31-10-2019	Systems Development and	Lecture method,
			Implementation: System	Discussion method
			development	
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			methodologies: SDLC	
			methodologies; SDLC	
			methodologies; SDLC approach; prototyping approach and user	

4	1-11-2019	30-11-2019	development approach - Systems Analysis; Systems Design; Concepts of database and database design; system implementation; management of information system projects; system documentation – information system audit. Security of information resources; threats to information resources; security systems for risk management Structure of MIS: Basic structural concepts: formal and informal information systems; public and private information	Lecture method, Discussion method Online Sources
			systems; multiple approaches to the structure of MIS: Operational elements (physical components, process, and outputs for users), activity subsystems, functional subsystems and decision support – synthesis of multiple approaches into a conceptual structure for MIS. Revision	

## Name of the Teacher: Dr. Kiran Jindal Department: Commerce Class: M. Com- I Semester: 1 Subject: Quantitative techniques in Business

S. No.	Date (Monthly)		Topics to be Covered	Academic Activity	
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1	August 1 <sup>st</sup> , 2019	August 31 <sup>st</sup> , 2019	Probability and probability distribution: rules, applicability, bayes theorm, random variable, binomial, poisson and normal distribution. Sampling v/s census, sampling procedure, sampling techniques, sampling and non-sampling error.	lecture method using problem solving technique	
2	September 1 <sup>st</sup> , 2019	September 30 <sup>th</sup> , 2019	Sampling distribution, law of large numbers, central limit theory, estimation: meaning, types and properties. Large samples and small samples	Lecture method using problem solving technique	
3	October 1 <sup>st</sup> , 2019	October 31 <sup>st</sup> , 2019	Hypothesis testing, type I and type II error, significance of means and difference between two means, proportion, difference between two proportions, f test, one way and two way Anova.	Lecture method using problem solving technique	
4	November 1 <sup>st</sup> , 2019	November 30 <sup>th</sup> , 2019	Statistical quality control, chances and causes of variation, control charts: X charts, p charts, np charts, range charts and c charts, decision making tree under uncertainties.	Lecture method using problem solving technique	