

**Mehr Chand Mahajan DAV College for Women, Sector – 36A, Chandigarh**  
**Monthly Teaching Plans (Odd Semester)**  
**Session – (Sept 2022- Dec 2022)**

**Name of the Teacher:, Dr. Gunjan**

**Department : Commerce**

**Class: M.Com I (Sem I)**

**Subject: MC. 102 - Quantitative Methods For Business**

S. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*
	From	To		
1.	12 <sup>th</sup> Sept	30 <sup>th</sup> Sept	Statistical Estimation and hypothesis testing: Introduction to Hypothesis testing – Meaning of Population, sample and sampling distribution - parameters and statistics - Central limit theorem - Concept of Standard Error - Confidential limits - Estimation of population parameters - properties of a good estimator - Point and interval estimation – Hypothesis Formulation and testing procedure - Type I and Type II errors - one tail and two tail tests - Sampling of Attributes - Estimation and testing Number and Proportions of Successes, Difference between two proportions.	Lecture method, discussion,
2	1 <sup>st</sup> Oct	31 <sup>st</sup> Oct	Sampling Variables : Large Samples - Difference between large and small samples - Estimating population mean - testing the significance of Mean - Significance of the difference between means of two samples - Significance between the standard deviations of two samples - Small Samples - 't' test - fixing fiducial limits to population mean – testing the significance of the mean - testing the significance of the difference between two independent means - testing the significance of the difference between two dependent means. F test - meaning - Applications of F test - ANOVA - Assumptions - Procedure - one way and two-way analysis of variance.	Lecture method, discussion, Numerical Practice, Assignments
3	1 <sup>st</sup> Nov	30 <sup>th</sup> Nov	Probability and Probability Distribution: Definitions - Probability Rules –Application of Probability Rules Conditional Probability- Bayes theorem- Random Variable and Probability Distributions; Binomial Distribution- Poisson Distribution and Normal Distribution. Statistical Quality Control - Introduction - Chance and Assignable Causes of Variation Uses of SQC - Process Control and Product Control- Control Charts - Control Charts for Variables -X: Chart – Range chart – Standard deviation chart - Control charts for attributes - C chart -p chart - np chart	Lecture method, Numerical Tests,

4	1 <sup>st</sup> Dec	9 <sup>th</sup> Dec	Decision Tree Analysis – Decision Making under Uncertainties.  REVISION	Lecture method, Numerical,
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**\*Any of these** – (i) Lecture Method; (ii) PPT; (iii) Online Sources; (iv) Group Discussion; (v) Case Studies etc.

**MCM DAV College for Women, Sector – 36A, Chandigarh**  
**Monthly Teaching Plans**  
**Session (2022- 2023)**

**Name of the Teacher: Dr. Mamta Ratti**

**Department: Commerce**

**Class: M.Com. 1<sup>st</sup>Semester**

**Subject: MC 103 Modern Accounting & Reporting Practices**

S.No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*
	From	To		
1	12 <sup>th</sup> Sep 2022	30 <sup>th</sup> Sep 2022	Unit I The Regulatory and Financial Reporting Framework	Lecture Method, Group Discussion, Online Sources
2	1 <sup>st</sup> Oct 2022	31 <sup>st</sup> Oct 2022	Unit II Elements of financial statements as per International Financial Reporting Standards & Unit III Presentation and additional disclosures as per International Financial Reporting Standards	Lecture Method, Group Discussion, Online Sources
3	1st Nov 2022	30 <sup>th</sup> Nov 2022	Unit III Presentation and additional disclosures as per International Financial Reporting Standards & Unit IV Presentation and additional disclosures as per International Financial Reporting	Lecture Method, Group Discussion, Online Sources
4	1 <sup>st</sup> Dec 2022	9 <sup>th</sup> Dec 2022	Unit IV Presentation and additional disclosures as per International Financial Reporting	Lecture Method, Group Discussion, Online Sources

**\*Any of these** – (i) Lecture Method; (ii) PPT; (iii) Online Sources; (iv) Group Discussion; (v) Case Studies etc. Other Methods adopted by the teacher – Please write the specific teaching method

**MCM DAV College for Women, Sector – 36A, Chandigarh**  
**Monthly Teaching Plans (Odd Semester)**  
**Session – (2022-23)**

**Name of the Teacher – Dr. Pallvi Rani**

**Department – PG Department of Commerce**

**Class-M.Com 1<sup>st</sup> Semester**

**Subject- : MC. 104 - Organisation Theory and Behaviour**

S. No	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken
	From	To		
1.	12 <sup>st</sup> September	30th September	Organizational Theories and Behaviour: Classical, Neo - classical and Contemporary. Authority, Power, status, formal and informal structure. Flat and Tall structures. Bureaucratization of organizations. Organizational Behaviour Concepts, determinants, models, challenges and opportunities of OB. Transaction cost and organizational behaviours. Contributing disciplines to the OB. Individual Behaviour: Foundations of individual behaviour, values, attitudes, personality and emotions. Theory X and Theory Y, Chris Argyris behaviour patterns, Perceptual process.	Lecture Method, Online Sources, Group Discussion
2.	1 <sup>st</sup> October	31st October	Group Decision making and Communication: Concept and nature of decision-making process, Individual versus group decision making, Nominal group technique and Delphi technique, models of communication, communication effectiveness in organizations. Feedback, TA, Johari Window. w. Motivation: Need hierarchy, Maslow's Need Hierarchy, two factor theory, Contemporary theories of motivation (ERG, Cognitive evaluation, goal setting, and equity) expectancy model. Behaviour modification, Motivation and organizational Effectiveness.	Lecture Method, Discussion Method, Online Sources
3.	1st November	25th November	Leadership, Power and Conflict: Concept and theories, Behavioral approach, Situational approach, Leadership effectiveness, Contemporary issues in leadership. Power and conflict. Bases of Power, power tactics, sources of conflict patterns, levels and conflict resolution strategies. Transactional Analysis (TA) - Work Stress. Organizational Culture, Organizational Development and Stress Management: Concept and determinants of organizational culture, Organizational	Lecture Method Case Studies, PPT

			Development: Concept and intervention techniques. Individual and organizational factors to stress, Consequences of stress on individual and organization, management of stress.	
4.	1st December	9th December	Revision with Case Studies: Some cases of real business world	Discussion

**Mehr Chand Mahajan DAV College for Women, Sector – 36A, Chandigarh**  
**Monthly Teaching Plans (Odd Semester)**  
**Session – (Sept 2022- Dec 2022)**

**Name of the Teacher: Dr. Nidhi Tanwar**

**Department : Commerce**

**Class: M.Com I (Sem I)**

**Subject: MC. 105 - MARKETING MANAGEMENT**

S. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*
	From	To		
1.	12 <sup>th</sup> Sept	30 <sup>th</sup> Sept	Introduction to Marketing Management; Marketing - Meaning and approaches, Role of Marketing in Organizations, 4Ps & beyond, Marketing Challenges, Marketing Process and Marketing Planning, Marketing information system.	Lecture method, Online Sources, Group Discussion
2	1 <sup>st</sup> Oct	31 <sup>st</sup> Oct	Analyzing Market Opportunities ; Analyzing the Marketing Environment- Economic, Demographic, Social, Cultural, Technical, Political & Legal Buying Behaviour- Consumer, Business & Industrial Measuring and Forecasting Market Demand.	Lecture method, Online Sources ,Group Discussion
3	1 <sup>st</sup> Nov	30 <sup>th</sup> Nov	Product management: Product - Meaning and Classifications, New Product Development. Managing Product Life Cycles, Brand Strategies and Management. Managing Service - Idea, Institution, Person, Place and Event.	Lecture method, PPT's
4	1 <sup>st</sup> Dec	9 <sup>th</sup> Dec	Pricing, Distribution and Promotion Pricing- Influencing factors, Approaches, Strategies and Programmes. Channels of Distribution and Logistics. Promotion Strategies - Advertising, Sales Promotion & Public Relations.  REVISION	Lecture method, Group Discussion, Case Studies

**Mehr Chand Mahajan DAV College for Women, Sector – 36A, Chandigarh**  
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**Session – (Sept 2022- Dec 2022)**

**Name of the Teacher: Ms. Nidhi Sharma**  
**Department : Post Graduate Department of Commerce**  
**Class: M.Com I (Sem I)**  
**Subject: Management Information System (MC-106)**

S. No	DATE (Monthly)		Topics to be Covered	Academic Activity Undertaken
	FROM	TO		
1	1 <sup>st</sup> Sept	30 <sup>th</sup> Sept	MIS Definition - Characteristics - Evolution of MIS: Concepts; framework for understanding and designing MIS in an organization; MIS and other related disciplines: MIS and Management Accounting.	Lecture method, discussion, online sources
2	1 <sup>st</sup> Oct	31 <sup>st</sup> Oct	MIS and Computer Science, MIS and OR, MIS and Organizational Behaviour, MIS and Management. Concept of information : definition, features, types, process of generation and communication; quality of information; information overload; techniques for managing overload; summarizing; filtering; inferences and message routing. System concepts: definition, types and characteristics of system-control in systems: feedback: positive and negative; negative feedback control system, input, process and output control; law of requisite variety. Information systems: Transaction Processing Systems, Office Automation Systems, Information Reporting Systems.	Lecture method, discussion, online sources
3	1 <sup>st</sup> Nov	30 <sup>th</sup> Nov	Decision Support Systems, Executive Support Systems, Expert systems. . Enterprise Resource Planning Systems – Features-ERP Modules - implementation of ERP. Structure of MIS: Basic structural concepts: formal and informal information systems; public and private information systems; multiple approaches to the structure of MIS: Operational elements (physical components, process, and outputs for users), activity subsystems, functional subsystems and decision support – synthesis of multiple approaches into a conceptual structure for MIS. Security of information resources; threats to information resources; security systems for risk management.	Lecture method, discussion, Online Sources, Mid Semester Tests

4	1 <sup>st</sup> Dec	9 <sup>th</sup> Dec	Systems Development and Implementation: System development methodologies; SDLC approach; prototyping approach and user development approach - Systems Analysis; Systems Design; Concepts of database and database design; system implementation; management of information system projects; system documentation – information system audit. Revision	Lecture method, discussion, Online Sources.
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**Monthly Teaching Plans (Odd Semester)**  
**Session – 2022 -2023 (Sept 2022- Dec 2022)**

**Name of the Teacher: Ms Sahiba Sharma , Ms Smriti Duggal**

**Department :Post Graduate Department of Commerce**

**Class: M.Com I (Sem I)**

**Subject: MC. 107- WORKSHOP ON IT APPLICATIONS IN COMMERCE**

S. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*
	From	To		
1.	12 <sup>th</sup> Sept	30 <sup>th</sup> Sept	IT applications in commerce-application areas - An Overview of Management Science and Quantitative Analysis: The Management Science Process - Model development- Steps in modeling- Benefits of Business models.	Lecture Method, Power Point Presentations and Group Discussion
2	1 <sup>st</sup> Oct	31 <sup>st</sup> Oct	Introduction to Spread sheet- Understanding basic features of Spread sheet – Statistical functions- Database Functions - Finance Functions - Logical statements and formula creation- Creating Charts,Building decision models and data analysis through Spreadsheets - Forecasting Analyzing Financial Statements using accounting ratios - Project Appraisal IRR,NPV, MIRR	Lecture Method, Power Point Presentations and Group Discussion
3	1 <sup>st</sup> Nov	30 <sup>th</sup> Nov	Inventory management – EOQ and Quantity discounts- Leasing decisions – Flexible budgets -Break even analysis-goal seek-scenario management and pivot table applications, Database management systems - Concept of database-features-components of DBMS, Types of databases hierarchical, network, relational,- Database administrator- Data warehousing- Data mining.	Lecture Method, Online Sources, Practical Examples
4	1 <sup>st</sup> Dec	9 <sup>th</sup> Dec	Features of RDBMS -Database design and application development –Tables- creation- relationships- Forms designing forms queries- types of queries- reports- report design-use of RDBMS in business decisions.	Lecture Method, Power Point Presentations and Group Discussion

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