

Mehr Chand Mahajan DAV College for Women, Sector – 36A, Chandigarh
Monthly Teaching Plans (Odd Semester)
M.Com Sem 1
Session – (Aug 2023- Nov 2023)

Name of the Teacher:; Dr. Gunjan
Department : Commerce
Class: M.Com I (Sem I)
Subject: MC 104 Organisation Theory and Behaviour

S. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*
	From	To		
1.	16th Aug 2023	31st Aug 2023	Organizational Behaviour concepts, determinants, models, challenges and opportunities of OB. Transaction cost and organizational behaviour. Contributing disciplines to the OB.	Lecture cum Discussion method
2	01st Sept 2023	30th Sept 2023	Organizational Theories and Behaviour: Classical, Neo - classical and Contemporary. Authority, Power, status, formal and informal structure. Flat and Tall structures. Bureaucratization of organizations. Individual Behaviour: Foundations of individual behaviour, values, attitudes, personality and emotions. Theory X and Theory Y, Chris Argyris behaviour patterns, Perceptual process. Group Decision making and Communication: Concept and nature of decision making Process, Individual versus group decision making, Nominal group technique and Delphi technique, models of communication, communication effectiveness in organizations. Feedback	Lecture cum Discussion method, PPT, Allocation of Cases as assignments
3	01st Oct 2023	31st 2023	Motivation: Need hierarchy, Maslow's Need Hierarchy, Two factor theory, Contemporary theories of motivation (ERG, Cognitive evaluation, goal setting, and equity) expectancy model. Behaviour modification, Motivation and organizational Effectiveness. Leadership, Power and Conflict: Concept and theories, Behavioral approach, Situational approach, Leadership effectiveness, Contemporary issues in leadership. Power and conflict. Bases of Power, power tactics, sources of conflict patterns, levels And conflict resolution strategies	Lecture cum Discussion method, Assignments', Discussion
4	01st Nov 2023	30th Nov 2023	Transactional Analysis(TA) - Work Stress. Organizational Culture, Organizational Development and Stress Management: Concept and determinants of organizational culture, Organizational Development: Concept and intervention techniques. Individual and organizational factors to stress, Consequences of stress on individual and organization, management of stress. Revision/Tests	Lecture cum Discussion method

*Any of these – (i) Lecture Method; (ii) PPT; (iii) Online Sources; (iv) Group Discussion; (v) Case Studies etc.

Name of the Teacher: Dr. Pallvi Rani

Department: PG Department of Commerce

Class: M.Com 1st Semester

Subject: MC. 102 -QUANTITATIVE METHODS FOR BUSINESS

S.No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken
	From	To		
1	16th Aug 2023	31st Aug 2023	Statistical Quality Control - Introduction - Chance and Assignable Causes of Variation Uses of SQC - Process Control and Product Control- Control Charts - Control Charts for Variables -X: Chart – Range chart – Standard deviation chart - Control charts for attributes - C chart -p chart - np chart	Lecture, Discussion
2	01st Sept 2023	30th Sept 2023	Decision Tree Analysis – Decision Making under Uncertainties. Statistical Estimation and hypothesis testing: Introduction to Hypothesis testing – Meaning of Population, sample and sampling distribution - parameters and statistics - Central limit theorem - Concept of Standard Error - Confidential limits - Estimation of population parameters - properties of a good estimator - Point and interval estimation – Hypothesis Formulation and testing procedure - Type I and Type II errors - one tail and two tail tests - Sampling of Attributes - Estimation and testing Number and Proportions of Successes, Difference between two proportions	Lecture, Online Material
3	01st Oct 2023	31st 2023	Sampling Variables: Large Samples - Difference between large and small samples - Estimating population mean - testing the significance of Mean - Significance of the difference between means of two samples - Significance between the standard deviations of two samples Small Samples - 't' test - fixing fiducial limits to population mean – testing the significance of the mean - testing the significance of the difference between two independent means - testing the significance of the difference between two dependent means F test - meaning - Applications of F test - ANOVA - Assumptions - Procedure - one way and two-way analysis of variance.	Lecture, Case Studies, Assignment, Mid Semester Examination
4	01st Nov 2023	30th Nov 2023	Probability and Probability Distribution: Definitions - Probability Rules –Application of Probability Rules Conditional Probability- Bayes theorem- Random Variable and Probability Distributions; Binomial Distribution- Poisson Distribution and Normal Distribution.	Lecture, Discussion and Interactive Sessions.

Name of Teacher: Ms. Kavya Khera, Ms. Amanjot Kaur Hira

Department: Commerce

Class: Mcom – 1st Year (Semester- 1st)

Subject: Workshop on IT applications in commerce (MC.107)

Sr. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken
	From	To		
1	16th August 2023	31st August 2023	IT applications in commerce areas, An overview of Management science and quantitative analysis. Introduction to Spread sheet, Understanding basic features of Spreadsheet, Statistical functions.	Lecture Method, Class Discussion, Online sources
2	1 st September 2023	30 th September 2023	Management science process. Model development. Steps in modeling. Benefits of models. Database Functions, Finance Functions, Logical statements and formula creation, Creating charts.	Lecture Method, Discussion. Online sources Assignments
3	1 st October 2023	31 st October 2023	Building decision models through spreadsheets. Analyzing Financial Statements using accounting ratios. Database management systems, Concept of database features, components of DBMS, Types of databases- hierarchical, network, relational, Normalization, Database administrator, Data warehousing, Data mining	Lecture Method, Discussion. Practical examples Assignments
4	1 st November 2023	30 th November 2023	Project appraisal- IRR, NPV, MIRR, inventory management-EOQ. Leasing decisions, Break even analysis, pivot tables. Features of RDBMS, Database design and application development, Tables- creation, relationships, Forms- designing forms queries, types of queries, reports, report design, use of RDBMS in business decisions	Lecture Method, Discussion, Assignments

Name of the Teacher: Ms Sidaq and Ms Sahiba Sharma

Department : Commerce

Class: M.Com I (Sem I)

Subject: MC. 105 - MARKETING MANAGEMENT

S. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken*
	From	To		
1.	16 th Aug 2023	31 st Aug 2023	Introduction to Marketing Management; Marketing - Meaning and approaches, Role of Marketing in Organizations, 4Ps & beyond, Marketing Challenges, Marketing Process and Marketing Planning, Marketing information system.	Lecture method, Online Sources, Group Discussion
2	1 st Sept 2023	30 th Sept 2023	Analyzing Market Opportunities ; Analyzing the Marketing Environment- Economic, Demographic, Social, Cultural, Technical, Political & Legal Buying Behaviour- Consumer, Business & Industrial Measuring and Forecasting Market Demand.	Lecture method, Online Sources ,Group Discussion
3	1 st Oct 2023	31 st Oct 2023	Product management: Product - Meaning and Classifications, New Product Development. Managing Product Life Cycles, Brand Strategies and Management. Managing Service - Idea, Institution, Person, Place and Event.	Lecture method, PPT's
4	1 st Nov 2023	30 th Nov 2023	Pricing, Distribution and Promotion Pricing- Influencing factors, Approaches, Strategies and Programmes. Channels of Distribution and Logistics. Promotion Strategies - Advertising, Sales Promotion & Public Relations. REVISION	Lecture method, Group Discussion, Case Studies

*Any of these – (i) Lecture Method; (ii) PPT; (iii) Online Sources; (iv) Group Discussion; (v) Case Studies etc.

Name of the Teacher: Ms. Nidhi Sharma
Department: PG Department of Commerce
Class: M. Com- I Semester: I
Subject: Management Information System (MC-106)

S. No	DATE (Monthly)		Topics to be Covered	Academic Activity Undertaken
	FROM	TO		
1	16 th Aug 2023	31 st Aug 2023	MIS Definition - Characteristics - Evolution of MIS: Concepts; framework for understanding and designing MIS in an organization; MIS and other related disciplines: MIS and Management Accounting.	Lecture method, discussion, online material
2	1 st Sept 2023	30 th Sept 2023	MIS and Computer Science, MIS and OR, MIS and Organizational Behaviour, MIS and Management. Concept of information: definition, features, types, process of generation and communication; quality of information; information overload; techniques for managing overload; summarizing; filtering; inferences and message routing. System concepts: definition, types and characteristics of system-control in systems: feedback: positive and negative; negative feedback control system, input, process and output control; law of requisite variety. Information systems: Transaction Processing Systems, Office Automation Systems, Information Reporting Systems.	Lecture method, discussion, online material
3	1 st Oct 2023	31 st Oct 2023	Decision Support Systems, Executive Support Systems, Expert systems. Enterprise Resource Planning Systems – Features-ERP Modules - implementation of ERP. Structure of MIS: Basic structural concepts: formal and informal information systems; public and private information systems; multiple approaches to the structure of MIS: Operational elements (physical components, process, and outputs for users), activity subsystems, functional subsystems and decision support – synthesis of multiple approaches into a conceptual structure for MIS. Security of information resources; threats to information resources; security systems for risk management.	Lecture method, discussion, Online Sources, Mid Semester Tests
4	1 st Nov 2023	30 th Nov 2023	Systems Development and Implementation: System development methodologies; SDLC approach; prototyping approach and user development approach - Systems Analysis; Systems Design; Concepts of database and database design; system implementation; management of information system projects; system documentation – information system audit. Revision	Lecture method, discussion, Online Sources.

Name of the Teacher: Dr. Mamta Ratti

Department: Commerce

Class: M.Com. 1stSemester

Subject: MC 103 Modern Accounting & Reporting Practices

S. No	DATE (Monthly)		Topics to be Covered	Academic Activity Undertaken
	FROM	TO		
1	16 th Aug 2023	31 st Aug 2023	MIS Definition - Characteristics - Evolution of MIS: Unit I The Regulatory and Financial Reporting Framework	Lecture method, discussion, online material
2	1 st Sept 2023	30 th Sept 2023	Unit II Elements of financial statements as per International Financial Reporting Standards & Unit III Presentation and additional disclosures as per International Financial Reporting Standards	Lecture method, discussion, online material
3	1 st Oct 2023	31 st Oct 2023	Unit III Presentation and additional disclosures as per International Financial Reporting Standards & Unit IV Presentation and additional disclosures as per International Financial Reporting	Lecture method, discussion, Online Sources, Mid Semester Tests
4	1 st Nov 2023	30 th Nov 2023	Unit IV Presentation and additional disclosures as per International Financial Reporting	Lecture method, discussion, Online Sources.