Mehr Chand Mahajan DAV College for Women, Sector 36-A, Chandigarh
PG Department of Commerce
Monthly Teaching Plan (Odd Semester)
Session (2026-27)

Name of Teacher: Ms. Amanjot Kaur Hira
Class: M.Com I (Semester- I)
Subject: Quantitative Methods and Business Analytics (NEPMC 102)

Sr. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken
	From	To		
1	28.07.2026	31.08.2026	Probability and Probability Distribution: Definitions- Probability Rules- Application of Probability Rules Conditional Probability- Bayes theorem-Random Variable and Probability Distributions; Binomial Distribution- Poisson Distribution and Normal Distribution.	Lectures, Power Point Presentations, Group Discussion
2	01.09.2026	30.09.2026	Statistical Estimation and hypothesis testing: Introduction to Hypothesis testing- Meaning of Population, sample and sampling distribution- parameters and statistics- Central limit theorem- Concept of Standard error- Confidential limits- Estimation of population parameters- properties of a good estimator- Point and Interval estimation- Hypothesis Formulation and testing procedure- Type I and Type II Errors- one tail and two tail tests- Sampling of attributes- Estimation and testing Number and Proportions of Successes, Difference between two proportions	Lectures, Power Point Presentations, Group Discussion
3	1.10.2026	31.10.2026	Sampling Variables : Large Samples - Difference between large and small samples - Estimating population mean - testing the significance of Mean - Significance of the difference between means of two samples - Significance between the standard deviations of two samples - Small Samples -'t' test - fixing fiducial limits to population mean – testing the significance of the mean - testing the significance of the difference between two independent means - testing the significance of the difference between two dependent meansF test - meaning - Applications of F test - ANOVA - Assumptions - Procedure - one way and two-way analysis of variance. Statistical Quality Control - Introduction - Chance and Assignable Causes of Variation Uses of SQC -	Lectures, Power Point Presentations, Group Discussion
4	1.11.2026	17.11.2026	Process Control and Product Control- Control Charts - Control Charts for Variables -X: Chart – Range chart – Standard deviation chart - Control charts for attributes - C chart -p chart - np chart. Decision Tree Analysis – Decision Making under Uncertainties.	Lectures, Power Point Presentations, Group Discussion

***Any of these** – (i) Lecture Method; (ii) PPT; (iii) Online Sources; (iv) Group Discussion; (v) Case Studies etc. Other Methods adopted by the teacher – Please write the specific teaching method

Name of the Teacher : Ms. Sahiba Sharma
Class: M.Com I (Semester- I)
Subject : Corporate Financial Reporting and Accounting Standards (NEPMC 103)

S. No.	Month		Topics to be Covered	Academic Activity Undertaken
	From	To		
1	28.07.2026	31.07.2026	Introduction to Financial Reporting: Evolution, meaning, nature, scope and objectives, Users of financial statements and their financial requirements.	Lecture Method, Group Discussion
2	01.08.2026	31.08.2026	Conceptual Framework for Financial Reporting under Indian AS: Qualitative characteristics of financial information, Elements of financial statements, Conceptual Framework for Financial Reporting, Ethical issues and professional judgment in financial reporting accounting	Lecture Method, Group Discussion, Online Sources, PPT
3	01.09.2026	30.09.2026	Standard–Setting process in India Ind AS 101: First time adoption of IFRS, Ind AS on Presentation of General-Purpose Financial Statements: (Ind AS-1), (Ind AS 34), (Ind AS 7), (Ind AS 10), Fair Value Measurement (Ind AS 113), Ind AS on Assets of the Financial Statements: Inventories (Ind AS 2), (Ind AS 16) and (Ind AS 38) (Ind AS 24), Earning Per Share (Ind AS 33), Segment Reporting (Ind AS 108)	Lecture Method, Online Sources
4	01.10.2026	31.10.2026	Advanced Corporate Reporting: Revenue from Contracts with Customers (Ind AS 115); Employee Benefits (Ind AS 19); Financial Instruments: Recognition and Measurement (Ind AS 109); Financial Instruments: Disclosures (Ind AS 107); Leases (Ind AS 116)	Lecture Method, Group Discussion, Online Sources
5	1.11.2026	17.11.2026	Group accounting and consolidation: Consolidated Financial Statements (Ind AS 110); Joint Arrangements (Ind AS 111); Disclosure of Interests in Other Entities (Ind AS 112); Accounting for associates, and joint ventures (Ind AS 28); Business Combination (Ind AS103)	Lecture Method, Group Discussion

`

Name of the Teacher: Dr. Arshdeep
Class: M.Com I (Semester – 1)
Subject: Organization Behavior and Leadership (NEPMC - 104)

S.No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken
	From	To		
1	28.07.2026	31.07.2026	Introduction to OB: concepts, foundations, contributing disciplines to OB, role of OB in management practices, challenges and opportunities for OB, OB in the context of globalization, scientific management and human relation tools: Hawthorne experiments, introduction to human behaviour.	Lecture method, Discussion method, PPT
2	01.08.2026	31.08.2026	Perception, attitudes, learning, job description, job specification and job satisfaction, organizational behaviour models, Individual behaviour including impact of AI on work behaviour. Personality: meaning, determinants, theories, MBTI and big five model, motivation and morale: concept and applications.	Lecture method, Discussion method, PPT and Case Study method
3	01.09.2026	30.09.2026	Communication: interpersonal communication, listening, feedback, counselling, organizational communication. Organizational Change and Development: Organizational Change: Meaning, Nature and Causes of organizational change, Resistance to change, Management of change, Organizational Development: Meaning, Nature and scope of OD, OD Interventions, Challenges to OD, Learning Organizations, organizational culture: functions of OC, creating and sustaining of OC, development and implications of OC, organizational effectiveness: concept and approaches to OE, factors in OE, effectiveness through adaptive coping cycle, organizational health development, emotional intelligence.	Lecture method, Discussion method, PPT and Case Study method
4	01.10.2026	31.10.2026	Group process: group and intergroup behaviour, group decision making, team management: types of teams, teams in modern workplace, team v/s group, team building, power: concept, bases of power, distinction b/w power and authority, power distribution in organization, organizational politics: concept, consequences, reasons and management of political behaviour, Transactional Analysis, work stress: causes, organizational and extra organizational stressor, individual and group stressor, effect of stress, stress coping strategies. Stress Management: Meaning, Types, Sources, Consequences, Management of stress. Leadership in hybrid organizations; Leadership theories, Cross cultural leadership styles, Ethical and spiritual leadership; Indigenous models: Krishna as a strategist, Rama as a moral exemplar, Chanakya's leadership principles.	Lecture method, Discussion method, PPT and Case Study method
5	01.11.2026	17.11.2026	Conflict and inter-group behaviour: sources of conflict, types of conflict, functional and dysfunctional aspects of conflict, approaches to conflict management, Constructive and Destructive conflicts, Conflict Process, Strategies for encouraging constructive conflict, Strategies for resolving destructive conflict.	Lecture method, Discussion method, PPT and Case Study method

Name of Teachers: Dr. Shelly Nanda
Class: M.Com-1 (Semester -1)
Subject: Marketing Management (MC-105)

Sr. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken
	From	To		
1	28.07.2026	31.07.2026	Introduction to Marketing Management;	Lecture Method, Discussion
2	01.08.2026	31.08.2026	Marketing - Meaning and approaches, Role of Marketing in Organizations, Product management: Product - Meaning and Classifications, New Product Development. Managing Product Life Cycles,4Ps & beyond, Marketing Challenges, Marketing Process and Marketing Planning, Brand Strategies and Management.	Lecture Method, Discussion, Case Study and Assignment
3	01.09.2026	30.09.2026	Managing Service - Idea, Institution, Person, Place and Event.Marketing information system. Analyzing Market Opportunities ; Analyzing the Marketing Environment- Economic, Demographic, Social, Cultural, Technical, Political & Legal Buying Behaviour-	Lecture Method, Case Study and presentations
4	01.10.2026	31.10.2026	Consumer, Business & Industrial Measuring Pricing, Distribution and Promotion Pricing- Influencing factors, Approaches, Strategies and Programmes.	Lecture Method, Discussion, Assignments Allotted.
5.	01.11.2026	17.11.2026	Forecasting Market Demand. Channels of Distribution and Logistics. Promotion Strategies - Advertising, Sales Promotion & Public Relations. Revision	Lecture Method, Revision, Group discussion

Name of Teacher: Dr. Smriti Nayyar
Class: - M.Com 1 (Semester-1)
Subject: Workshop on Business Communication & Professional Skills (NEPMC 106)

Sr. No.	Date (Monthly)		Topics to be Covered	Academic Activity Undertaken
	From	To		
1	28th July, 2026	31st July ,2026	An Introduction to Business Communication, Elements of The Communication Models, Types of Communication, Barriers to Communication, Communication Ethics. Essentials of Effective Communication, Barriers to Communication & Role of Communication in Organizational Effectiveness. Public Speech Composition Principles, Speech Delivering Skills, Group Discussion: Do's and Don'ts of Group Discussions Communication in Committees, Seminars and Conference.	Lectures, Power Point Presentations, Group Discussion
2	1st August,2026	31st August,2026	Business Correspondence, Essentials of Effective Business Correspondence, Structure of Business Letter, Types of Business Letter: Enquiry, Reply, Orders, Complaints, and Circular Letter, Drafting of Notices, Agendas, Minutes, Job Application Letters, Preparation of Effective Resume.	Lectures, Power Point Presentations, Group Discussion
3	1st September,2026	30th September,2026	Principles of oral communication, Speech- Introduction speech, thanksgiving speech, occasional speech, theme speech, mastering the art of giving interview- job interview.	Lectures, Power Point Presentations, Group Discussion
4	1st October,2026	31st October,2026	Appraisal interview, exit interview, Report writing, principles of effective presentations, communicating through technology business and social etiquette	Lectures, Power Point Presentations, Group Discussion
5	1st November,2026	17th November,2026	Revision	Discussion